



Kwikie Mart

Grows with the Loomis

SafePoint® Solution



SafePoint® solutions draw on Loomis' extensive cash distribution network, including transport and processing capabilities, as well as the company's innovative technology.



By integrating these capabilities with the right equipment, Loomis is able to offer customers like Kwikie Mart total solutions that extend far beyond traditional armored car pick-up.

THE CHALLENGE

Kwikie Mart is a chain of convenience stores located in San Jose, CA and the Napa Valley region. For smaller convenience stores like Kwikie Mart, it is important to find a solution that helps manage the company's cash. When Satindar Dhillon, owner of Kwikie Mart, started planning for store expansion, he knew they would need a more secure tool for owners to transport money from the safe to the bank. "Since our stores are located in different cities, it was imperative to find a solution that not only helps manage our cash flow but saves our employees and executives travel time between each store," said Dhillon.

THE SOLUTION

After researching various companies that offer cash management solutions, Kwikie Mart decided to move forward with the Loomis SafePoint solution. After about a month, the SafePoint solution was fully implemented into Kwikie's stores in northern California. "For smaller retail chains, there are obviously less employees and a higher level of risk when it comes to securing money," said Mark Smolinski, Solution Integration Specialist for Loomis.

30
days to implement

"Therefore, it was important that we develop a system that would meet the specific cash management needs of Kwikie Mart's store operations."

The SafePoint solution from Loomis is designed to save retailers time and money, while also enhancing the security of a store and its employees. SafePoint eliminates 60 percent of the risk and labor associated with counting and handling cash manually. More than just

50%
reduction in
deposit preparation

a safe, Loomis offers a number of integrated safe solutions designed to address the specific requirements of convenience stores, fast food restaurants,

movie theaters or virtually any retail business. Retailers can choose from a basic solution focused on reducing risk, up to a full electronic cash management solution customized according to a company's specific needs. Each of the options includes armored transportation, a safe, installation, maintenance and warranty, and designated levels of cash management services for one monthly price.

The SafePoint system also offers remote report capabilities, which affords the retailer the opportunity to review multiple store deposits and in one centralized location. This online option streamlines accounting procedures while

offering an additional level of verification of daily receipts. Once retailers deposit currency and checks into a SafePoint safe, user information, including a time and date stamp is captured electronically. A receipt is printed with each deposit, and reports can be generated for all deposits at the end of each day.

THE RESULTS

Before SafePoint solution, our managers recounted money several times a day and brought cash to the bank about three times a week," said Dhillon. "After implementing the Loomis SafePoint solution, it has cut our deposit preparation in half and offers a secure place to store our earnings."

Dhillon continued: "By using the SafePoint, we are able to remotely review all deposits and obtain accurate documentation all from one location. Knowing that we can manage our cash remotely will make it easier to grow the company to new locations in the future, and SafePoint has helped streamline our business in a way we never dreamed possible," said Dhillon. "With SafePoint, we can sleep easy knowing that our cash is secure and our employees are safe." ■

Contact us at safepoint@us.loomis.com or (713) 435-6700 for more information on how Loomis Retail Cash Handling solutions can benefit your financial institution.